



SAAB AND TRIPLE HELIX

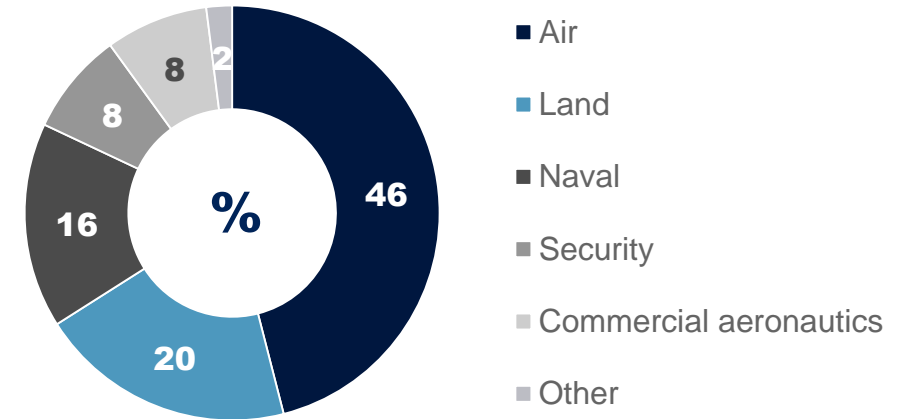
Pontus de Laval, CTO



AN **OVERVIEW** OF OUR COMPANY (2017)



SALES
3100
MEURO



16,000
EMPLOYEES

100
CUSTOMER COUNTRIES



GRIPEN
GLOBALEYE



AIR

TX
A380





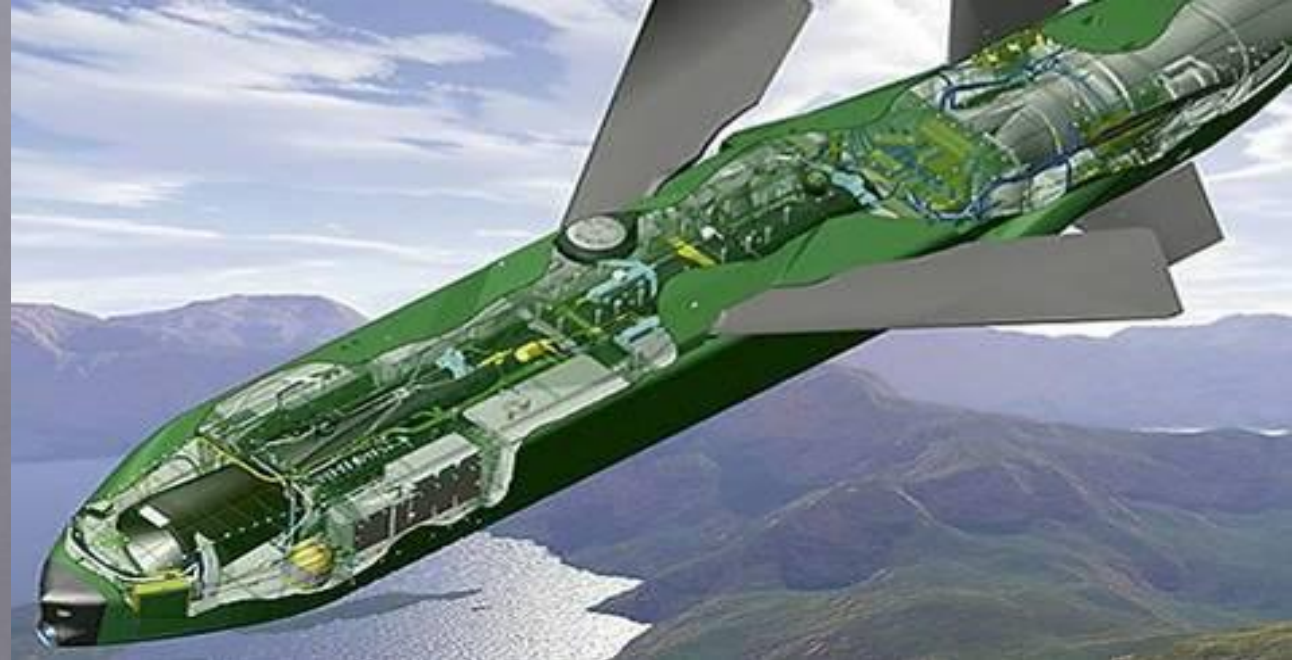
A26
SEAEYE FALCON



VISBY CORVETTE
C-LEANSHIP

NAVAL





BAMSE
RBS15

WEAPON SYSTEMS

TAURUS KEPD 350
CARL GUSTAF M4





9LV

SAFE

C4I & TRAINING

LIVE TRAINING

REMOTE TOWER





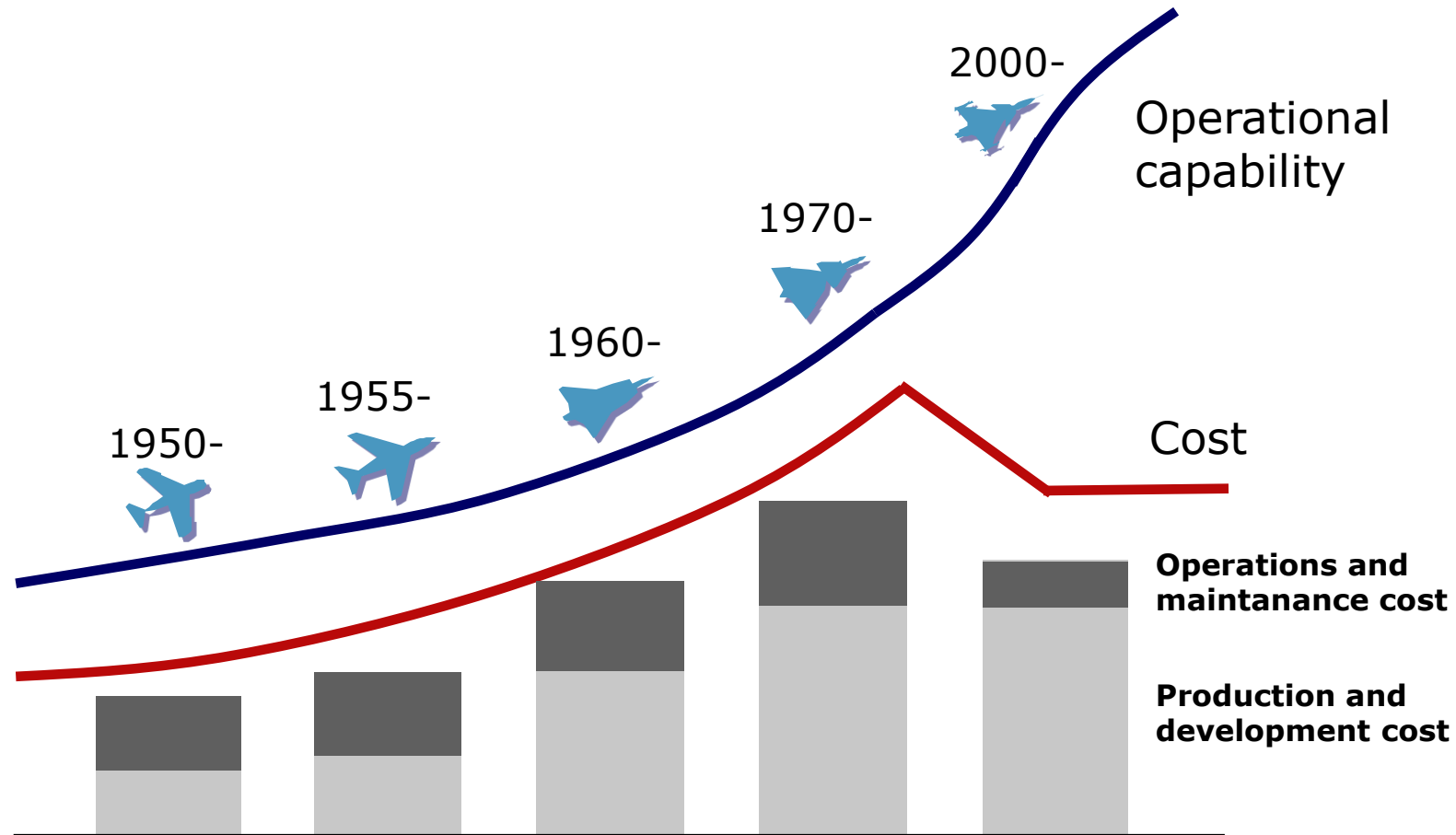
GIRAFFE
IDAS

RADAR & ELECTRONIC WARFARE

ARTHUR
RADIO MONITORING SYSTEM

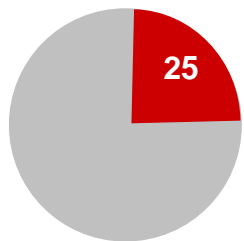


BREAKING THE COST CURVE

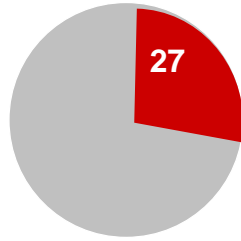


FOCUS ON COLLABORATION

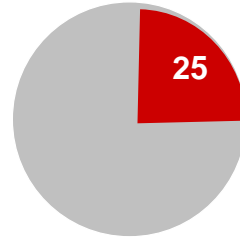
- R&D in close cooperation with sub-suppliers and customers
- Extensive cooperation with Universities, Research Institutes and Science Parks – Triple Helix
- A great track record for spin-offs – Saab Ventures
- R&D activities in 8 countries –more than 6.000 engineers out of 16.000 employees



2015



2016

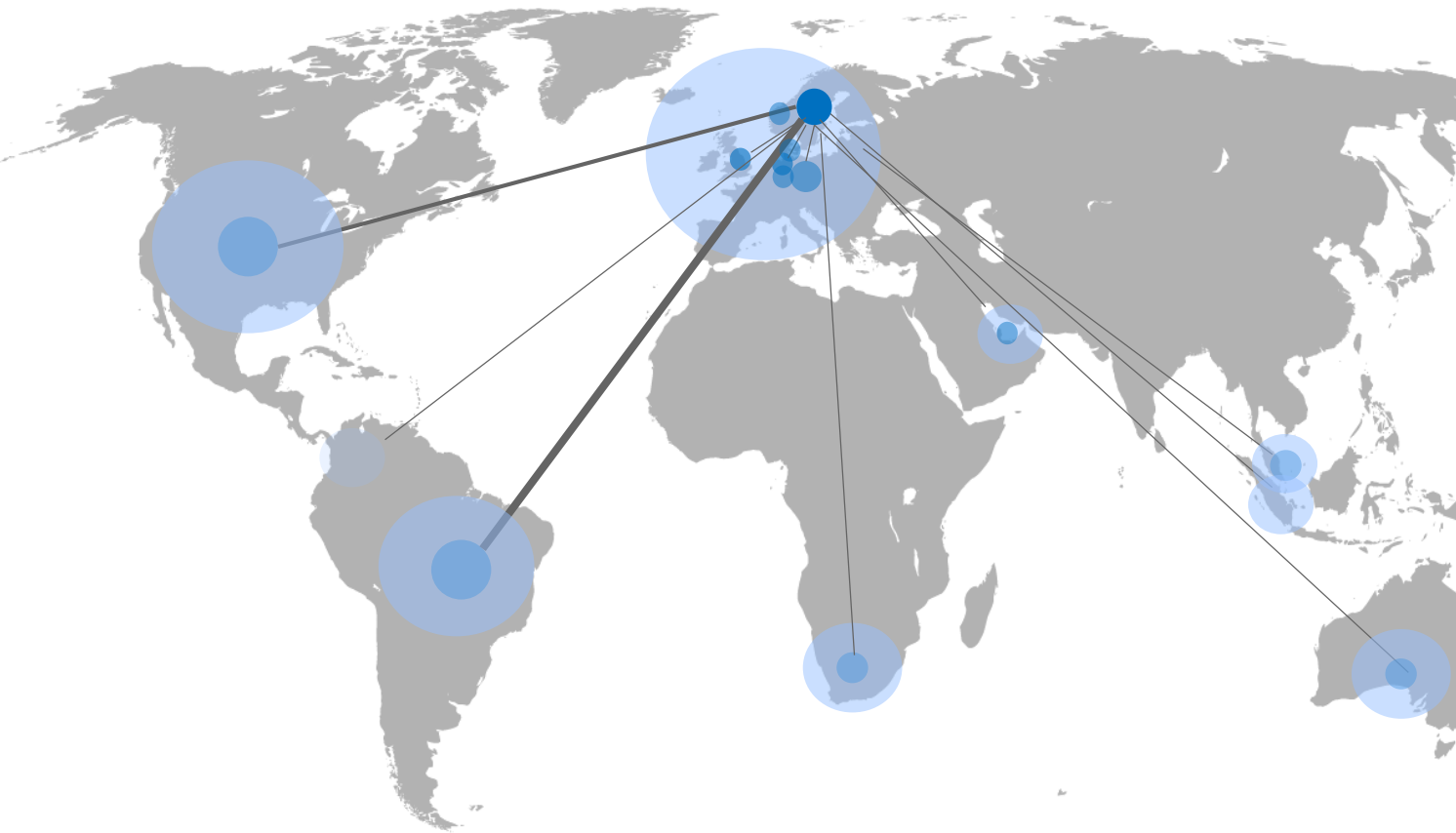


2017

► R&D as a percentage of sales



INTERNATIONAL RESEARCH COLLABORATIONS



 *Saab R&D activities*

 *Collaboration with national innovation systems*

| | |
|-------------|--|
| BRASIL | CISB Center, Bilateral Aero, R&D Projects |
| FINLAND | Sensor research at AALTO |
| SINGAPORE | ATM & underwater at NTU |
| UK | ATM at Cranfield, underwater at Southampton |
| SWITZERLAND | SWII Matchmaking, RD projects, 2.0 |
| UAE | R&D center |
| CROATIA | Robotics research at FER, Engineering center |
| POLAND | Navy School collaboration |
| SLOVAKIA | TUKE Incubator |

SCIENCE PARKS AND INNOVATION CENTRES

- EXAMPLES



Lindholmens Science Park, Gothenburg

*Mobile Internet, Intelligent Vehicles and Transports, Modern Design & Media
230 Companies, 9000 employees, 7000 students*



Mjärdevi Science Park, Linköping

*Telecom & Signal Processing, Image Communication & Processing,
Automotive Safety, Software & Systems Development
250 companies, 6,500 employees,*



Kista Science City

*Information & Communication Technology etc.
In ICT 500 companies, 20,000 employees
Other industries 3,500 companies, 40 000 employees*

TUKE BUSINESS INCUBATOR

- Initiation of close and long term cooperation with the Technical University in Košice (TUKE) – started already 2014
- Saab is main partner of TUKE Business Incubator
- Saab's support consists of:
 - Saab has enabled transfer of complete know-how from one of the best business incubators in world and top business incubator in Sweden - Lead - to UCITT (University Centre for Innovation and Technology Transfer of the Technical University of Košice)
 - Financial support for experienced and skilled business coach
 - Saab enables continuous dialogue and cooperation between Lead and TUKE Business Incubator



THE FUTURE



